

Senior Consultant – Job Description

We are

- A boutique management consulting firm looking to expand our presence
- Different from other consulting firms, both in what we say and what we do, which we represent in our principles – clarity, insight, professionalism
- Focused on providing advisory services to help our clients through significant change, whether that is setting a new strategic direction or improving operations to better deliver the current strategy

The job is

- A salaried full-time position, with benefits and significant performance related compensation
- Working with clients to analyze aspects of their current operations and provide recommendations on service improvement strategies, improving performance and reducing risk
- Unlike some other management consulting firms, you will have an active voice within the team and involved in all aspects of consulting; finding work, winning work and delivering work
 - Supporting the business development effort, whether formal proposals or marketing materials
 - Being primarily responsible to assist on client engagements, involved in all aspects of the engagement
 - Entrepreneurial, we expect this role to contribute to thought leadership and opinion papers
 - Developing your skills to better assist clients, capturing your experiences and knowledge to build the firms knowledge base and tools

You Are

- Looking for a new challenge, where you will be expected to adapt to many client environments and build expertise in consulting skills that relate to strategy, governance, organization, technology and processes
- Curious, you consistently ask “why”, and challenge status quo rather than taking things on face value
- Dedicated to quality and strive to produce the best work you can, arguably your own worst critic
- Enthusiastic about working with people from all backgrounds and enjoy communicating your insights in small and large group settings
- Comfortable with ambiguity, able to move forward even though you may not have all the information
- Informed on leading practices; and have an understanding on Canada’s public sector structure and operations; specifically, at the provincial and municipal levels

Desired Capabilities

- Educated (masters or undergraduate) in business, economics, political science, philosophy, or data analytics
- 4+ years' work experience, ideally in management consulting
- Entrepreneurial; excellent communication skills; Organized; Problem solver; Structured / critical thinker
- Creative and literate—a master wordsmith—able to write compelling proposals and reports
- Commitment and passion for public service—helping leaders make a difference
- A strong work ethic and dedication to grow in a professional services environment
- Excellent at using common Microsoft (Excel, PowerPoint) to analyze data and present your findings clearly

Please submit your resume at info@blacklineconsulting.ca